

## Remote Business Development Associate – Ozconsultz Solutions

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Company: Ozconsultz Web Solutions

Location: Ghana

Category: other-general

### **Responsibilities :**

Work closely with the team, the VP of Operations, and other staff members to develop and implement strategies for recruiting new dealers, securing new clients, retaining current clients, and upselling to existing customers

Research, identify, and create strategic partnerships with potential dealers, clients, and distributors

Track and report on progress and escalate business opportunities to management

Develop and maintain relationships with current dealers, clients, and distributors

Collaborate with various departments across the organization to accomplish goals

### **Requirements And Skills:**

Proven sales experience

Knowledge of our Services (See on our website <https://ozconsultz.com>)

Experience with CRM software

Experience with Microsoft apps (word, excel, etc.)

Strong analytical skills and decision-making abilities

Excellent communication skills, both written and verbal, including the ability to conduct

presentations

Ability to manage multiple projects simultaneously with a constant eye on quality

Knowledge of jobsite safety practices required

Flexible scheduling

### **Remuneration**

This role is commission-based, this will be largely determined by your experience and performance.

Please ensure to go through carefully to understand our services and offerings.

Ozconsultz is passionate about building a diverse and inclusive team. We strongly encourage applications from people of all races, religions, national origins, genders, and ages, as well as veterans and individuals with disabilities.

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