

ICT Program Director at Ericsson

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Company: Ericsson

Location: Ghana

Category: arts-design-entertainment-sports-and-media

We are now looking for an ICT Program Manager / Director to lead assigned customer projects, ensuring that project goals are met, customers' expectations are fulfilled, and that the customer relationship is handled in the best possible way within the scope of the contract.

The candidate will lead 1 or multiple projects related to Cloud, Network Management (ENM), and Network Functions (EPC, IMS, HSS, HLR, CUDB, EDA). The role will be predominantly focused on working toward Network Operators in Middle East & Africa **What**

You Will Do

Establish the project plan baseline, define the project scope, secure the vital resources, and plan & supervising all activities.

Manage project execution, tracking project activities, supervising, and handling changes, conflicts, and critical issues.

Handle customer and partner engagement; build customer relationships, confidence, and trust, ensuring project progress is communicated and arranging meetings and customer events.

Managing Project Financials (cost and profit as well as the balance sheet)

Develop the business, participating in contract preparation and in pre-sales meetings.

Develop the Customer manager field: simplify processes, methods, and tools with creative ideas.

Pre-Sales with concentration on customer negotiations and contract fulfillment.

You will bring

Project Management background along with a Prince 2 / PMI certification

Demonstrate a minimum of 7 to years of experience in a similar Project Management role focusing on Cloud, Network Management (ENM), and Network Functions (EPC, IMS, HSS, HLR, CUDB, EDA)

Leadership with good financial acumen and analytical mentality, with a good business understanding

Consultative approach with extensive market and customer insight

A confident negotiator with good influencing abilities

Why join Ericsson? At Ericsson, you'll have an outstanding opportunity. The chance to use your skills and creativity to push the boundaries of what's possible. To build never seen before solutions to some of the world's toughest problems. You'll be challenged, but you won't be alone. You'll be joining a team of diverse innovators, all driven to go beyond the status quo to craft what comes next. **What happens once you apply?** Here to find all you need to know about what our typical hiring process looks like. Encouraging a diverse and inclusive organization is core to our values at Ericsson, that's why we nurture it in everything we do. We truly believe that by collaborating with people with different experiences we drive innovation, which is essential for our future growth. We encourage people from all backgrounds to apply and realize their full potential as part of our Ericsson team. Ericsson is proud to be an Equal Opportunity and Affirmative Action employer, learn more.

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